RESTED PILLOW
MATTRESS
THE BEST MATTRESSES. MADE IN MICHIGAN.

MailMax
YOUR GOOD NEWS PAPER FOR 25 YEARS
Your Good News Paper.

Residential
Postal
Customer

PRSRT. STD.
U.S. Postage
PAID
Greenville, MI
PERMIT NO. 338

TIME SENSITIVE INFORMATION

POSTMASTER: Please deliver on
January 18, 2025

Printed with soy ink on recycled paper

Moody on The Market

Pat Moody

Potential redevelopment of former Target site in Benton Township

There's been some buzz in Benton Township lately about the possible resurrection of the old Target store, perhaps split in half for two retail outlets. Nothing for sure. No announcements. But some 'informed speculation' going on after a contractor's information site posted some plans for review by firms that might be interested in the renovation work.

Chicago based real estate developer Jim Paul has been active in Benton Township redevelopment for more than 30 years. So, we asked Paul what he has heard and the chances for something finally happening in the long vacant Target space. Target closed in February 2018.

"I see some positives because I had heard that someone was working on developing the Target building. One of those deals fell apart because one of the potential users had a conflict with one of the existing tenants (in the adjoining center.) That tenant could either accept and let this guy come in or not, and he said no. I understood why, because they're twice the size of that current tenant at Fairplain. But that can sometimes be worked out and maybe over time it has been."

Paul says there is reason to be optimistic, but celebration may be premature. "Target has recently said that they have it under contract. But again, a contract only means that Target's giving somebody (a developer) some time to find tenants, or hopefully they may have them."

Paul points out that while the Target space may appear to be a modern building ready for a new tenant, the existing owner (an entity related to Target Stores) will likely have to spend considerable cash to

Continued on page 14

Culver's
BUTTERBURGERS & FROZEN CUSTARD
From WISCONSIN With LOVE
Here at Culver's®, we serve ButterBurgers® with real Wisconsin cheese and craft our special Wisconsin treat – Fresh Frozen Custard. They're always made with a smile because we're happy to help make your day.
Culver's CONCRETE MIXER®
Culver's
Welcome to delicious.®
4537 Red Arrow Highway, Stevensville
(Located off Interstate I-94 at Exit 23)
269-408-1780
WISCONSIN CHEESE
WISCONSIN DAIRY
2 for $8
Double Deluxe ButterBurgers®
Expires 1/31/25 Reproductions of this coupon are not accepted.
Shown: The Culver's® Double Deluxe ButterBurger®
Based on purchase at regular menu price. Please no substitutions. Not valid with any other offer. Value 1/200 cent. Limit one coupon per person per visit. Valid only at participating Culver's® restaurants. CFS, LLC-11/22
BUY 1 GET 1 FREE
ANY Medium Concrete Mixer®
Expires 1/31/25 Reproductions of this coupon are not accepted.
Shown: Medium Concrete Mixer® made with Cookie Dough and Salted Caramel
Based on purchase at regular menu price. Please no substitutions. Not valid with any other offer. Value 1/200 cent. Limit one coupon per person per visit. Valid only at participating Culver's® restaurants. CFS, LLC-11/22
$1 OFF
ANY Regular Value Basket
Expires 1/31/25 Reproductions of this coupon are not accepted.
Shown: Culver's Bacon Deluxe Regular Value Basket
$1 Off regular menu price. All Regular Value Baskets include designated sandwich, medium Crinkle Cut Fries and medium soft drink. Please no substitutions. Not valid with any other offer. PEPSI and the Pepsi Globe are registered trademarks of PepsiCo, Inc. Value 1/200 cent. Limit one coupon per person per visit. Valid only at participating Culver's® restaurants. CFS, LLC-11/22
FREE Medium Cheese Curd UPGRADE with Purchase of ANY Regular Value Basket
Expires 1/31/25 Reproductions of this coupon are not accepted.
Shown: Medium Wisconsin Cheese Curds
Based on purchase at regular menu price. Please no substitutions. Not valid with any other offer. Value 1/200 cent. Limit one coupon per person per visit. Valid only at participating Culver's® restaurants. CFS, LLC-11/22
$1 OFF ANY Medium Shake
Expires 1/31/25 Reproductions of this coupon are not accepted.
Shown: Medium Strawberry Shake
$1 Off regular menu price. Please no substitutions. Not valid with any other offer. Value 1/200 cent. Limit one coupon per person per visit. Valid only at participating Culver's® restaurants. CFS, LLC-11/22

Sarah Spoonholtz

Regional Director,
SMR Chamber

Drew Dudley Returns to Southwest Michigan!

There are a few things that I'm beyond excited to share with you this week and next, and both happen to center around our **Business Recognition Breakfast Awards Ceremony & Annual Meeting**, presented by **Blue Cross Blue Shield of Michigan, Corewell Health, and Honor Credit Union on Friday, February 21st at Lake Michigan College's Mendel Center's Grand Upton Hall.**

Returning, by popular demand, to keynote the breakfast is internationally acclaimed leadership speaker, Wall Street Journal bestselling author, and creator of the renowned TEDTalk "Everyday Leadership – The Lollipop Moment", **Drew Dudley**.

Continued on page 2

Inserts & Promotions

- Dollar General
- Family Fare
- Martins Super Markets
- Renewal By Andersen

Inserts may vary by zip code

Spoonholtz *Continued from cover*

Drew is no stranger to Southwest Michigan having presented in October of 2023 on 'Cultures of Leadership' where he captivated everyone in attendance and succeeded in changing the way the majority viewed their personal leadership style. During the 2024 Breakfast, Drew engaged over 600 attendees by shifting his presentation to 'The Leadership Test' consisting of six (6) questions designed to drive engagement and empower employees to be more productive and impactful in all areas of their lives.

For 2025, Drew's keynote called **"Edge of the Bed Advice": Leadership Wisdom for Real Life**, will focus on the key questions of, "What are the best insights you can share with me? What do I need to know? What wisdom has most contributed to your success and happiness?"

Picture it, it's a teen's final night living in your house: Tomorrow they leave to forge their own path in the world. As you sit on the edge of their bed chatting, they look up at you and ask those three questions.

That is the "Edge of the Bed" Question, and for the last fifteen years leadership author Drew Dudley has collected thousands of responses from leaders of all kinds: gold medalists to CEOs, custodians to Uber drivers, and toddlers to retirees. In this presentation Drew will share the most insightful and practical of these insights, with an eye on providing proven strategies for overcoming the most common life and leadership challenges you face every day.

Leadership lessons come from everywhere, and this session will share the best humour, wisdom and stories Drew has been lucky enough to collect from leaders old and new, quiet and loud, confident and terrified. Into whatever category you may fall, there will be insights here for you.

As the founder and chief catalyst of Day One Leadership, he has helped top organizations around the world increase their leadership capacity. With a mission to help people unlearn some dangerous lessons about leadership, his clients have included McDonald's, American Express, JP Morgan Chase, the United Way, and more than 100 colleges and universities.

Dudley adds, "There's an energy and vibrancy to the southwest Michigan business community that says a lot about the people who create that community. I'm excited to come back and share the best insights I've gathered from great minds around the world with the leaders committed to making Southwest Michigan a better place to live and work."

In addition to Dudley's brand-new keynote, attendees will hear a full Chamber update and the presentation of the 2025 Business Recognition Awards, which will once again be determined via live voting by attendees during the first half of the event.

Continued on page 16

MailMax
Your Good News Paper.
50,314 Weekly Readers!

MailMax is a publication of
Far Ahead Advertising, Inc.
2202 Plaza Drive, Benton Harbor, MI 49022
(269) 934-7522
publisher@MailMaxOnline.com
www.MailMaxOnline.com
www.facebook.com/eMailMax

The views expressed in this publications may not reflect those of the owner or employees.

Photo of the Week

Snowbrush

Photo by Vikas Gupta

Please email your favorite photo with a brief description to **Photos@MailMaxOnline.com**
Photos must be horizontal orientation to be considered for Photo of the Week.

New Year, Fresh Start!

A Healthy Home Starts Here!
Kick off the new year with a cleaner, healthier home! Professional carpet and duct cleaning removes dust, allergens, and contaminants, so your family can breathe easier all year long. Don't wait—make this the year of fresh starts and fresher air!

Book before January ends for incredible savings!

"I want you to have a clean start to 2025!" - Nick Polaskey

YOU SAVE $160
NEW YEAR LIMITED TIME SPECIAL
WHOLE HOUSE DUCT CLEANING
$450 for the first 15 vents
w/coupon. Must call by January 31, 2025 to book your cleaning.

NEW YEAR LIMITED TIME SPECIAL
3 OR MORE ROOMS CARPET CLEANING
Get the 4th room FREE!
w/coupon. Must call by January 31, 2025 to book your cleaning.

HEAVEN SCENT
WATER RESTORATION & CLEANING
24 Hour 7 Days A Week
269-876-2968
HeavenScentWD.com

NEW YEAR new LOOK 2025

Liam 3 pc. Sectional $1999 Ottoman $499

FLEXSTEEL

Rocker Recliner $499

LA-Z-BOY

Rocker Recliner $569

Leather Recliner $599

Rocker Recliner $699

LA-Z-BOY

Pushback Recliner $399

Swivel Glider $599

Piper Sofa $1199

LA-Z-BOY

Brooks Reclining Sofa $1199

ALL Leather Sofa $1299

Stylish Sofa $699

Accent Chair $799

Table w/ drawer storage & 6 upholstered chairs $1099

Queen Panel Bed $799
Dresser, Mirror, Chest $1799

Oh So Comfy Sofa $799

Comfy 3 pc. Sectional $1999

Serta perfectsleeper

MATTRESS EXPRESS IN-STOCK... NEXT DAY DELIVERY!
See store for details

NEW YEAR for better SLEEP

Serta

MOTION ADJUSTABLE BASE STARTING AT JUST... $799

DAY LILLY		BLUE LAGOON NIGHT		COBALT CALM		KNOX		LEXTON	
FIRM or PLUSH Queen Set		FIRM or PLUSH Queen Set		FIRM or PLUSH Queen Set		FIRM or PLUSH Queen Set		MEDIUM PILLOWTOP Queen Set	
NOW	$799	NOW	$999	NOW	$1199	NOW	$1599	NOW	$1799
	NOW		NOW		NOW		NOW		NOW
Twin Set	$629	Twin Set	$879	Twin Set	$1079	TXL Set	$1249	TXL Set	$1449
Full Set	$779	Full Set	$979	Full Set	$1179	Full Set	$1449	Full Set	$1649
King Set	$1199	King Set	$1459	King Set	$1759	King Set	$2399	King Set	$2599

SCHROEDER FURNITURE

• Your HOME • Your LIFESTYLE • Your COMFORT • Your CHOICE

FREE
• Local Delivery (10 mi radius)
• In-Home Setup

1335 Hilltop • St. Joseph, MI • 269.983.7733

HOURS: Monday through Saturday 10:00AM-6:00PM

www.schroederfurniture.com

SPECIAL INTEREST FREE FINANCING
See store for details

Lucy ***Kubash***

Pet Lover

The Pet Corner

We've all watched the news lately and seen the reports of the terrible fires in California. Here in our relatively safe area, we can only begin to imagine how horrifying it must be to flee your home, leaving all possessions behind you. Many folks are forced to evacuate with their pets in tow; cats in carriers, dogs on leashes, horses being led away from the flames. Thankfully, there are many boots on the ground helping to rescue pets as well as humans, but the thought of having to then find a place to stay and keep your pets with you is mind-boggling. Greater Good Charities is one organization that is helping. I believe they are a trustworthy group that always goes where the need is greatest; wherever floods, tornados, hurricanes, and fires drive people and their pets from their homes. If you would like to know more about them and perhaps donate to their good work, you can find more information here: www.theanimalrescuesite.greatergood.com

Winter is upon us and with it comes all sorts of dangers to our pets; salt on the roads and walkways, antifreeze spills, ice on ponds and lakes that can give way, the cold itself. When outside, pets off-leash absolutely need constant supervision. Pets kept outside need warm shelter with dry bedding and access to fresh water. In the most extreme cold temperatures, most dogs and cats should be brought inside.

This is a good time to review your pet's vaccinations and make sure they are up-to-date. No one wants their pet sick during a winter storm, and routine vaccines do a fine job of preventing some very insidious diseases. The rabies vaccine is especially important and keeps us safe as well as our pets. By Michigan law, dogs four months and older are required to have a rabies vaccine, and once again, it has done a great job of preventing the fatal disease in the state's canine population. Wild animals are not so lucky; rabies, distemper, and parvovirus can and do infect raccoons, coyotes, foxes, and bats (rabies) and are fatal. Why would someone not want to protect their own pets from exposure? Please be a responsible owner and do the right thing.

Speaking of coyotes, I wrote not long ago about how they are prominent in our communities, and we need to take appropriate precautions to protect pets and ourselves. January through March is coyote mating season, when males become aggressive and coyotes in general are more apt to move about in the daylight, as they search for mates and establish territories. This is all the more reason to not allow pets to wander or even stay alone outside where coyotes frequent the area. If pets are fed outside, pick up leftover food that might attract unwanted visitors. Never feed them on purpose. As with any wildlife, it's better if they don't become accustomed to and less afraid of us. When walking your dog after dark, carry a whistle or horn to use if you encounter coyotes. Yell, clap your hands, and make yourself look larger to frighten them away. Coyotes are very smart and will learn your routine, so be aware of their presence and come prepared. For more information, visit: https://sjct.org/files/Coyotes-1-23-20.pdf

High School Streaming.com
High School Sports
- Stream LIVE or Listen On Demand
LAKESHORE AND ST. JOSEPH BOYS BASKETBALL HOME AND AWAY - ALL SEASON LONG
Joe Jason Media LLC

PET OF THE MONTH

Nelson
Nelson is a 2-year-old Shepherd mix. He is up to date on his vaccinations and is neutered. He currently weighs 56 pounds.
Humane Society of Southwestern Michigan
Home of The Yeager Family Pet Shelter
To put in an application for the pet of the month and others, please visit the Humane Society of Southwestern Michigan
5400 S. Niles Rd. St. Joseph, MI 49085
269-927-3303 | humanesocietyswm.org

FEEL AT EASE WITH McGHEE'S
McGHEE'S
Heating & Air Conditioning, LLC
FREE
Carrier Turn to the experts
Ecobee Thermostat
Aprilaire Media Air Cleaner
+ 1 Year FREE C.A.R.E
Club Maintenance Program
with installation of a
furnace and air conditioner.
7301 Red Arrow Highway, Stevensville
269-466-0123

Great haircuts.....
Beautiful hair color.....
Magical Hi-lites..... Studio 807!
STUDIO 807
FOR MEN and WOMEN
807 Main - St. Joseph
983-7807

FURNACE FOR SALE
Installation, permit, and warranties included
Call for your free quote

BOSS SERVICES
Experience how BOSS is Raising The Standard
269-281-2230
theBOSSservices.com
HEATING - COOLING - 1 DAY BATHROOMS - HANDYMAN - WATER HEATERS
EMERGENCY SERVICES
VETERAN OWNED BUSINESS
VISA MasterCard DISCOVER

GOT THE WINTER BLAHS!

Let Country House Furniture bring warmth and comfort back to you home!
Cozy up with our collection of plush sofas, stylish recliners,
and luxurious mattresses - all at prices that won't chill your wallet.

THE AREA'S LARGEST SELECTION OF LA-Z-BOY COMFORT FOR YOUT HOME!

Lift Recliners Starting at $899.95

Experience The Line of Power Lift and Recliner Chairs by

UltraComfort AMERICA

Available in Small to Extra Large Sizes

Clearance LA-Z-BOYS Starting @ $299.95

Rocker Recliners Starting at $399.95

POWER AND/OR airform™ UPGRADES AVAILABLE ON ALL RECLINING STYLES.

TOPAZ PLUSH
$569.95 Queen Set

Twin Set	$399.95
Full Set	$499.95
King Set	$799.95

BRAESIDE PLUSH OR FIRM
$699.95 Queen Set

Twin Set	$499.95
Full Set	$599.95
King Set	$899.95

PRIDE OF COUNTRY
$899.95 Queen Set

Twin Set	$589.95
Full Set	$799.95
King Set	$1,199.95

2 Sided!

MONTERREY PLUSH OR FIRM
$1,199.95 Queen Set

Twin Set	$999.95
Full Set	$1,099.95
King Set	$1,599.95

FURNITURE MATTRESS APPLIANCE

COUNTRY HOUSE FURNITURE

"YOUR COMPLETE HOME FURNISHINGS STORE"

Open Daily 9:00am-5:30pm Monday-Saturday; Closed Sunday

• All major Credit Cards - Credit Terms Available •

212 Trowbridge St.
DOWNTOWN ALLEGAN
269-686-1155

www.countryhousefurniture.net

08337 M-140
SOUTH HAVEN
Country House Plaza
269-637-6135

Don ***Stuart***

Humorist

In Praise of Brat* Statuary (*islava)

Today we splash into a fountain of information about monuments in Bratislava, the capital of Slovakia, visited on my Romantic Blue Danube tour.

Let's start with – a fountain! In the center of Bratislava's Old Town square is Roland Fountain originally built in the late 1500s. (Roland was some sort of legendary hero, the kind whose sword had a name.)

I web-searched the heck out of this attraction, looking for comments about what – to me – is its most noticeable feature: Four cherubic-looking boys at the fountain's corners, each "peeing" water into its basin.

None of the many websites describing this fountain said A SINGLE WORD about these figures. Though they all mentioned the fountain's original function as a "public water supply." Hmmmmm; if you wanna drink water that's flowed through the – well, you know – of these cheeky brats, I say urine your own.

A final fountain factoid: Local lore says the statue of Roland turns and bows to the four corners of the square. But this can be witnessed only once a year. On New Year's Eve. And only by sober virgins.

Boring factoids: Bratislava is the only capital in the world lying on the border of three sovereign states. And Bratislava and Vienna are the closest capitals in Europe. You can even bike from one to the other across a bicycle bridge. This structure is called The Bridge of Freedom. Even though that name was TROUNCED in an online internet poll conducted by the Slovak government. The winning name, with 12,599 votes (vs. 457 votes for "Freedom") was The Chuck Norris Bridge. Yes, the action-hero actor. Seems his persona is a popular source of snarky humor among Slovaks; Norris features in a lot of jokes and quips about machismo and wooden acting.

Plus, there's a belief that a statue of him would've definitely been seen Jiu-Jitsuing on New Year's Eve. But only by non-sober non-virgins.

One day, our tour company arranged for home visits with everyday Bratislavans. We visited Farrah, a university professor. We had a pleasant time grilling her about life in Slovakia. And Iran, Canada, and Israel, where she's also lived at times. I bring this up mainly to mention the celebrity most name-checked in my column-writing career: Not Farrah Fawcett, (sigh!), but Professor Farrah's cat – Elvis.

The end, or "bottom," of this column may have something to do with, um, bottoms, I don't know. Let me introduce "The Watcher," aka, Cumil the Peeper, a famous Bratislava street statue. A sewer worker immortalized in bronze, Cumil is a street level sculpture: Only his head and shoulders appear, emerging from a manhole (which is fake, part of the artwork). His chin rests on his folded hands, and he sports a big grin.

Cumil stands out among Bratislava's statues because he's not standing. He's barely a foot high, and on a street corner. Unsurprisingly, unsuspecting drivers have knocked his block off at least twice. And unsuspecting, um, non-sober folks have surely tripped over him countless times.

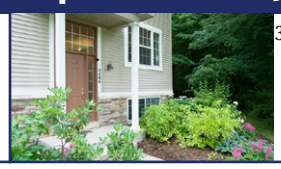
Anyway, what, we may ask, is Cumil doing? Exiting the sewer after a hard day's work? Loafing during a not-so-hard day's work? Checking out the, um, bottoms of passers-by?

If it's the latter, some people make it *really* easy: Visitors routinely pose for pictures sitting on his head.

Open House Sat. Jan 18 • 1-3pm

1635 Maple Lane, Benton Harbor
MLS #24062381
Hosted by Kyler Kleindienst

Open House Sun. Jan 19 • 2-4pm



3464 Rivers Edge, #10, St. Joseph
MLS #24033688
Hosted by Kyler Kleindienst

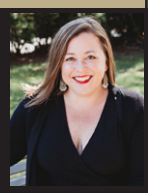
Coldwell Banker Anchor
269.358.5162 2409 Lakeshore Drive • St. Joseph, MI 49085
Call today for a free market analysis!

Finding your dream home is easy with the right realtor by your side!

Anna Glassman
Owner/Broker/Realtor®
GLASSMAN REAL ESTATE
269.757.6057
GlassmanRE.com

OPEN HOUSE **SAT. JANUARY 25TH & SUN JANUARY 26TH** NOON-2PM

1560 MIAMI RD, BENTON HARBOR, MI
$439,900 | MLS#24063444
LISTED BY:
JENNIFER STRZYZYKOWSKI
HOSTED BY TABITHA YOUNG & LINDZIE KOSACHUK



- One owner home
- 2,900 sq. ft.
- 3bd/3.5ba
- On almost an acre
- Walk Out Basement
- Main floor laundry
- Two Fireplace
- River Views

CENTURY 21 Affiliated
830 Pleasant St., St Joseph
3rd Floor
269-769-6141

CENTURY 21® and the CENTURY 21 Logo are registered service marks owned by Century 21 Real Estate LLC. Equal Housing Opportunity. Each office is independently owned and operated.

CORE REAL ESTATE, INC.
COMMERICAL & RESIDENTIAL

Stevensville: 269-429-8001 & 269-465-4700

CORE Celebrates 24 Successful Years in Business!!

www.CoreREI.com

Debb Busch 876-0974

Thom Christie 325-3180

Dick Donnellan 921-0023

Jim Fisher 930-9191

Loren Gerber 921-0754

Joe Giannola 208-3989

Larry Kotesky 422-7035

Phil Medo 449-7325

Julie Moneta 325-3015

Connie Shearer 208-0001

***** NEW LISTING *****

#25001461
- BARODA COMMERCIAL BLDG
- Possible 3 separate storefronts downtown
- 10,000+ SF on corner location
- 4 Units plus large fenced-in patio area
- $295,000
- **Call Loren Gerber 269-921-0754 or Dick Donnellan 269-921-0023**

***** COMMERCIAL *****

#24054589
- PRIME LOCATION IN CITY OF BRIDGMAN
- 1368 SF commercial building
- Currently long-established dog grooming business
- New roof, windows & furnace
- Many possibilities!!
- $352,000
- **Call Connie Shearer 269-208-0001**

***** STEVENSVILLE *****

#24042411
- REMODELED 4 BR/ 3 bath ranch
- PLUS BONUS, separate large 2-car garage/workshop
- Great location in the Village of Stevensville
- 2,100 SF open concept living space
- 0.4-acre lot with private backyard
- NOW $299,750
- **Call Julie Moneta 269-325-3015**

***** JUST LISTED *****

#25001688
- MARVELOUS 5 BD, 3 BATH RANCH
- 2520 SF with walk-out lower level
- Beautiful private wooded views
- Hardwood floors; Fireplace
- Ready to move right in!
- $479,900 in Village of Stevensville
- **Call Julie Moneta 269-325-3015**

***** INDUSTRIAL *****

#24006900
- 23,236 SF INDUSTRIAL BLDG
- 4.35 ACRES in Hagar Twp
- 8 cranes up to 5-ton
- 2000 amp/3-phase, 240/120 electric
- 3900 SF office space
- $884,900
- **Call Loren Gerber 269-921-0754 or Dick Donnellan 269-921-0023**

***** COMMERCIAL LAND *****

#24044760
- NEARLY 10 ACRES on Fairplain Drive
- Highly visible location with many possibilities
- Maximum exposure for any venture
- Owner open to lot splits or lease
- $699,999
- **Call Joe Giannola 269-208-3989**

***** MEDICAL OFFICE *****

#24031863
- PROFESSIONAL CONDO FOR LEASE
- Over 2000 SF suite in Stonegate
- In beautiful complex of 5 medical offices
- Royalton Twp
- $19.50/SF (owner will also sell)
- Ready for occupancy
- **Loren Gerber 269-921-0754 or Dick Donnellan 269-921-0023**

***** ACREAGE *****

#20003730
- 40 BEAUTIFUL ACRES
- Weesaw Township
- Galien River branch runs through it
- Buildable, tillable, & wooded
- $400,000
- **Call Connie Shearer 269-208-0001**

***** FOR LEASE *****

#24045718
- VERY CLEAN office & warehouse space
- 10,000 SF with heavy-duty cranes
- Pristine office space
- Just off M-139, close to I-94 & bypass
- Available immediately
- FOR LEASE $5.00/SF
- **Call Joe Giannola 269-208-3989**

***** COMMERCIAL FOR LEASE *****

#24058605
- 10,750 SQ FT FOR LEASE
- City of Benton Harbor near Arts District
- Neat & clean; ready for occupancy
- 7,000 SF newer building
- 3,750 SF warehouse
- $4.15/SF
- **Call Loren Gerber 269-921-0754 or Dick Donnellan 269-921-0023**

Josh
Bishop

Pastor

Strength for the New Year

The Sovereign LORD has given me a well-instructed tongue, to know the word that sustains the weary.
Isaiah 50:4

The new year has just begun. Are you weary already?

You may have thought the new year would bring the turn of a page, a new start, the beginning of great new things. But then you may have discovered that the same problems hung around, and the same accusations rang in your ears, and the same hindrances kept you from being the best version of yourself.

What is to be done?

The Lord provides the answer. When Jesus came into this world, he encountered accusations and misunderstandings, mocking, spitting, and beatings. He endured all that for your sake, to make things right between you and God. You have peace with God through your Lord Jesus Christ.

That peace is the word that sustains the weary. The difficulties of this life are much easier to bear when you have someone to bear them with. Jesus is always there for you with his promises. Your weakness and your weariness do not scare him away.

Morning by morning, Jesus returns with his word of peace and forgiveness. Evening by evening, he comforts you with the assurance that he will always be with you.

If you are not weary now, you certainly will be sometime this year. Jesus will sustain you.

Prayer: Lord, when I am weary, send me strength, and give me the peace that passes all understanding through Jesus Christ. Amen.

Submitted by Pastor Josh Bishop
Grace Evangelical Lutheran Church, St. Joseph
Originated by: www.What AboutJesus.com

988
SUICIDE & CRISIS LIFELINE
Call or text 988 or chat at 988lifeline.org

limited-time certificate specials
savvy savings

earn up to
4.00% APY[1]
for 9 months with an Ultra Checking account. IRA eligible.

earn up to
3.75% APY[1]
for 16 months with an Ultra Checking account. IRA eligible.

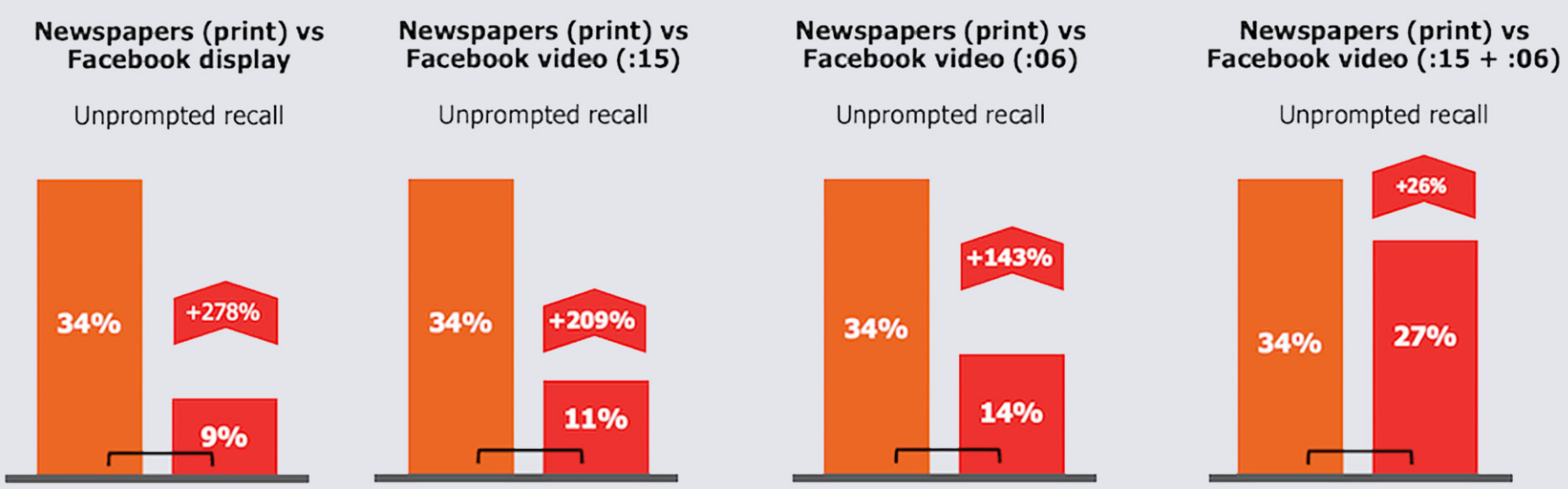
Open an account today!
(888) 982-1400
UnitedFCU.com/save-more

United FEDERAL CREDIT UNION we get U

The Morrison family, members since 2021

Insured by NCUA. APY=Annual Percentage Yield. [1] APY accurate as of 1/1/2025. Subject to change without notice. Rates include a 0.10% APY increase when the owner of this account who will receive the tax statement (the "Tax Reported Owner") is the Tax Reported Owner of an Ultra Checking account with an average monthly balance of at least $1.00. Rates may change after the account is opened. If requirements are not met, rates are 3.90% APY for 9 months or 3.65% APY for 16 months. A penalty may be charged for early withdrawal. Fees may reduce earnings on the account. Minimum balance required is $500. 9 month certificate renews to 6 month standard certificate at maturity and 16 month certificate renews to 12 month standard certificate at maturity. Rates are based on current rates at the time of renewal. Only personal share certificates are eligible for advertised rates; business share certificates also available although rates may differ.

Irrespective of Facebook ad type, ads in newspapers outperform Facebook by up to 4X



Source: The Benchmark Series. The powerful impact of placement. ThinkNewsBrands, March 2021

Tired of your message getting lost in the social media scroll? Unlike fleeting social media views, MailMax ads stay with readers, delivering a lasting impression. Let us help. Email Publisher@MailMaxOnline.com

MailMax
YOUR GOOD NEWS PAPER FOR 25 YEARS

SIEMANS IN BRIDGMAN

BUILT Ford PROUD

2024 FORD BRONCO SPORT 4X4 BIG BEND

Shadow Black, 17 Inch Carbon Gray High Gloss Wheels, Rear Parking Sensors, Heated Front Seats, Wireless Charging Pad, Cargo Net, 1.5 Ecoboost Engine, and Much More! F24285

MSRP.....$32,850
SIEMANS DISCOUNT.....- 750
TRADE-IN ASSISTANCE BONUS CASH** - 1,000
AUTO SHOW TRADE ASSIST CASH** - 500
SALE PRICE FOR EVERYONE $30,600
JEEP COMPETITIVE CONQUEST BONUS CASH** - 1,000
MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500

AS LOW AS $29,100

PLUS 3.9% FOR 36 MONTHS, 4.9% FOR 48 MONTHS, 5.9% FOR 60 MONTHS, OR 6.9% FOR 72 MONTHS
(*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)
(**RESIDENCY RESTRICTIONS MAY APPLY/MUST TRADE-IN QUALIFYING FORD VEHICLE))

2024 FORD MAVERICK LARIAT ALL WHEEL DRIVE

Shadow Black, Bed Mat, 2.0 Ecoboost Engine, Power Moonroof, 4K Tow Package, Power Sliding Rear Window, B&O Sound System, Navigation, and Much More! F24248

MSRP.....$38,465
SIEMANS DISCOUNT.....- 500

AS LOW AS.....$37,965

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500

AS LOW AS $37,465

(*MUST QUALIFY)

2024 FORD F-150 SUPERCREW STX 4X4

Atlas Blue Metallic, 2.7 V6 Ecoboost Engine, 20 Inch Dark Gray Aluminum Wheels, Locking Rear Axle, 12 Inch Touchscreen, Blind Spot Detection, Cross Path Detection, and Much More! F24276

MSRP.....$52,680
SIEMANS DISCOUNT.....- 1,685
TRADE-IN ASSISTANCE BONUS CASH** - 2,500
AUTO SHOW TRADE ASSIST CASH** - 500
SALE PRICE FOR EVERYONE $47,995
SILVERADO/SIERRA/TUNDRA/TITAN CONQUEST CASH** - 2,000
MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500

AS LOW AS $45,495

PLUS 1.9% FOR 36 MONTHS, 2.9% FOR 48 MONTHS,3.9% FOR 60 MONTHS, or 4.9% FOR 72 MONTHS
(*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)
(**RESIDENCY RESTRICTIONS MAY APPLY/MUST TRADE-IN QUALIFYING FORD VEHICLE)

2024 FORD TRANSIT CARGO VAN

Oxford White, Cloth Seats, Limited Slip Rear Axle, Driver Seat Only, Fixed Rear Door Glass, Tie Down Cargo Hooks, Trailer Tow Package, SYNC 3, Running Boards, and Much More! F24123

MSRP.....$52,495
SIEMANS DISCOUNT.....- 4,500
RETAIL CUSTOMER CASH.....- 1,500
SALE PRICE FOR EVERYONE $46,495
MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500

AS LOW AS $45,995

(*MUST QUALIFY)

2024 FORD F-150 SUPERCREW XLT 4X4

Avalanche, 3.5 PowerBoost Full Hybrid V6 Engine, Trailer Brake Controller, 20 Inch Chrome-Like PVD Wheels, Twin Panel Moonroof, Locking Rear Axle, B&O 8 Speaker Sound System, Power Sliding Rear Window, Heated Front Seats, Wireless Charging Pad, and Much More! F24106

MSRP.....$67,015
SIEMANS DISCOUNT.....- 3,020
TRADE-IN ASSISTANCE BONUS CASH** - 2,500
AUTO SHOW TRADE ASSIST CASH** - 500
SALE PRICE FOR EVERYONE $60,995
SILVERADO/SIERRA/TUNDRA/TITAN CONQUEST CASH** - 2,000

AS LOW AS $58,995

PLUS 1.9% FOR 36 MONTHS, 2.9% FOR 48 MONTHS, 3.9% FOR 60 MONTHS, OR 4.9% FOR 72 MONTHS
(*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)
(**RESIDENCY RESTRICTIONS MAY APPLY/MUST TRADE-IN QUALIFYING FORD VEHICLE)

2024 FORD F-250 CREW CAB 4X4

Darkened Bronze, 7.3 V8 Engine, Black Appearance Package, Power Sliding Rear Window, Heated Front Seats, 360 Degree Camera Package, Remote Start, Reverse Sensing System, B&O Sound System, PowerScope Trailer Tow Mirrors, 20 Inch High Gloss Black Aluminum Wheels, Locking Rear Axle, and Much More! F24053

MSRP.....$67,585
SIEMANS DISCOUNT.....- 3,590
RETAIL CUSTOMER CASH**.....- 2,000
SALE PRICE FOR EVERYONE $61,995
FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500

AS LOW AS $61,495

REBATES OR 1.9% FOR 36 MONTHS, 2.9% FOR 48 MONTHS, 3.9% FOR 60 MONTHS, or 4.9% FOR 72 MONTHS*
(*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)
(**RESIDENCY RESTRICTIONS MAY APPLY)

2024 FORD EXPEDITION XLT 4X4

Agate Black, Panoramic Vista Roof, Rear Seat Entertainment, Black Accent Package, 2nd Row Captain's Chairs, 12 Inch Touchscreen, 20 Inch 6 Spoke Gloss Painted Wheels, and Much More! F24137

MSRP.....$73,745
SIEMANS DISCOUNT.....- 2,750
TRADE-IN ASSISTANCE BONUS CASH** - 5,250
AUTO SHOW TRADE ASSIST CASH** - 500
SALE PRICE FOR EVERYONE $65,245
MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500

AS LOW AS $64,745

PLUS 1.9% FOR 36 MONTHS, 2.9% FOR 48 MONTHS, 3.9% FOR 60 MONTHS, or 4.9% FOR 72 MONTHS
(*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)
(**RESIDENCY RESTRICTIONS MAY APPLY/MUST TRADE-IN QUALIFYING FORD VEHICLE)

2024 FORD BRONCO RAPTOR 4 DOOR 4X4

Oxford White, Onyx/Blue Leather with Suede Seats, Interior Carbon Fiber Package, Hardtop, Navigation, 360 Degree Camera, 12 Inch Touchscreen, Too Many Off Road Items to List! Sharp! F24105

MSRP.....$96,650
SIEMANS DISCOUNT.....- 8,655
RETAIL CUSTOMER CASH**.....- 3,000
SALE PRICE FOR EVERYONE $84,995
MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500

AS LOW AS $84,495

(*MUST QUALIFY)

SIEMANS

8961 RED ARROW HWY, BRIDGMAN, MI
SALES DEPT. HOURS: MON & THURS 9-8
TUE, WED & FRI 9-6 • SAT 9-4
269-465-5344 OR 269-925-3673 • WWW.SIEMANS.NET

SIEMANS IN BRIDGMAN

START SOMETHING NEW

SALES EVENT

CHRYSLER DODGE Jeep RAM

2024 JEEP COMPASS LATITUDE LUX 4X4

Diamond Black Crystal, Leatherette Seats, Heated Front Seats, Heated Steering Wheel, Power Seat, 10 Inch Touchscreen Radio, Blind Spot and Cross Path Detection, Remote Start, and Much More! C24048

MSRP.....$36,585
SIEMANS DISCOUNT.....- 390
NATIONAL RETAIL CONSUMER CASH - 500
RETAIL BONUS CASH.....- 2,500
NATIONAL START SOMETHING NEW RETAIL BONUS CASH - 1,500
SELECT INVENTORY BONUS CASH - 2,000
SALE PRICE FOR EVERYONE $29,695
SFS LEASE LOYALTY BONUS CASH* - 1,500
MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS $27,695

(*MUST QUALIFY/ MUST FINANCE THRU CHRYSLER CAPITAL)

2024 JEEP GRAND CHEROKEE ALTITUDE 4X4

Bright White, 20 Inch Gloss Black Painted Aluminum Wheels, Heated Steering Wheel, Heated Front Seats, Remote Start, Power Liftgate, Wireless Charging Pad, Adaptive Cruise Control, Active Lane Management, Blind Spot and Cross Path Detection, and Much More! C24087

MSRP.....$48,080
SIEMANS DISCOUNT.....- 1,585
NATIONAL START SOMETHING NEW RETAIL BONUS CASH - 1,500
RETAIL BONUS CASH.....- 2,500
SALE PRICE FOR EVERYONE $42,495
NATIONAL FORD CONQUEST BONUS CASH* - 2,000
MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS $39,995

(*MUST QUALIFY)

2024 RAM 1500 QUAD CAB BIG HORN 4X4

Diamond Black Crystal, Cloth Bucket Seats, Night Edition, 20 Inch Black Aluminum Wheels, Anti-Spin Rear Axle, Remote Start, Rear Power Sliding Window, Power Seat, Heated Steering Wheel, Heated Front Seats, Navigation, 12 Inch Touchscreen, Parksense Front and Rear Park Assist, and Much More! C24005

MSRP.....$55,615
SIEMANS DISCOUNT.....- 3,778
NATIONAL 15% OFF CONSUMER CASH - 8,342
SALE PRICE FOR EVERYONE $43,495
MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS $42,995

(*MUST QUALIFY)

NEW 2023 DODGE CHARGER R/T DAYTONA

Destroyer Gray, 5.7 HEMI V8 Engine, Power Sunroof, Daytona Edition, 19 Harman Kardon Speakers, Power Sunroof, Navigation, Adaptive Cruise Control, Lane Departure Warning, Heated Steering Wheel, Blind Spot and Cross Path Detection, Heated Front Seats, and Much More! C23136

MSRP.....$55,085
SIEMANS DISCOUNT...- 9,586

AS LOW AS $45,499

2024 JEEP WRANGLER RUBICON 4X4

Hydro Blue Pearl, 3.6 V6 Engine, Black 3 Piece Hardtop, Automatic Transmission, Heated Front Seats, Heated Steering Wheel, Remote Start, and Much More! C24089

MSRP.....$56,475
SIEMANS DISCOUNT.....- 2,480
NATIONAL START SOMETHING NEW RETAIL BONUS CASH - 500
BONUS CASH.....- 3,000
SALE PRICE FOR EVERYONE $50,495
NATIONAL FORD CONQUEST BONUS CASH* - 2,000
MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS $47,995

(*MUST QUALIFY)

NEW 2023 RAM PROMASTER 3500 CARGO VAN HIGH ROOF EXTENDED

Great Deal On A Leftover 2023! Bright White, Lower Sidewall Paneling, Speed Control, 6 Way Manual Adjustable Driver and Passenger Seats, Heated Power Folding Mirrors, Knapheide Shelving and Bulkhead, Dual Drop Down Ladder Rack, and Much More! C23152

MSRP.....$56,810
ADD FOR KNAPHEIDE UPFIT.....+10,772
SUBTOTAL.....$67,582
SIEMANS DISCOUNT.....- 16,587

AS LOW AS $50,995

2024 RAM 2500 CREW CAB BIG HORN 4X4 DEMO

Bright White, Night Edition, 6.4 V8 Engine, Tow Hooks, 9 Alpine Speakers with Subwoofer, Anti-Spin Rear Axle, Remote Start, Blind Spot and Cross Path Detection, Parksense Front and Rear Park Assist System, Heated Steering Wheel, Power Seat, Rear Power Sliding Window, Heated Front Seats, 20 Inch Black Painted Aluminum Wheels, Navigation, 12 Inch Touchscreen, and Much More! C24116

MSRP.....$65,760
SIEMANS DISCOUNT.....- 2,765
RAM COMMERCIAL PRODUCT BONUS CASH COUPONS - 4,000
BONUS CASH.....- 1,000
SALE PRICE FOR EVERYONE $57,995
MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS $57,495

(*MUST QUALIFY)

2024 RAM 5500 4X4 CONTRACTOR BODY DEMO

Flame Red, 6.7 Cummins DIESEL, Back-Up Camera, Trailer Brake Controller, Power Windows and Locks, 12 Foot Knapheide Contractors Body, and Much More! C24105

MSRP.....$74,440
ADD FOR KNAPHEIDE CONTRACTORS BODY +20,710
SUBTOTAL.....$95,150
SIEMANS DISCOUNT.....- 7,151
RAM COMMERCIAL PRODUCT BONUS CASH COUPONS - 4,000
ON-THE-JOB COMMERCIAL EQUIPMENT/UPFIT** - 1,000
BONUS CASH.....- 1,000
SALE PRICE FOR EVERYONE $81,999
MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS $81,499

(*MUST QUALIFY/**BUSINESS OWNERS ONLY)

SIEMANS

8961 RED ARROW HWY, BRIDGMAN, MI SALES DEPT. HOURS: MON & THURS 9-8 TUE, WED & FRI 9-6 • SAT 9-4

269-465-5344 OR 269-925-3673 • WWW.SIEMANS.NET

WAS $77,995

2023 FORD F-150 RAPTOR SUPERCREW 4X4

NOW $74,415

3.5 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, 21K Miles, Running Boards, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Power Adjust Pedals, Twin Panel Moonroof, Wireless Charging Pad, Adaptive Cruise Control, Front Collision Mitigation, Driver Monitoring, Rear Collision Mitigation, Blind Spot Monitor, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Avalanche, F23342A

WAS $42,995

2024 MAZDA CX-90 TURBO PREFERRED PLUS AWD

NOW $39,995

3.3 Engine, 8 Speed Automatic, Alloy Wheels, Less Than 6K Miles! Power Leather Heated Front Seats, 2nd Row Captain's Chairs, 3RD Row Seating, Auto Climate Control, Power Sunroof, Wireless Phone Charger, Blind Spot Monitor, Cross Traffic Alert, Lane Keep Assist, Lane Departure Warning, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Mazda Certified! Rhodium White Premium, S24005

WAS $10,816

2010 AUDI A5 PREMIUM CABRIOLET

NOW $9,995

2.0 Engine, CVT Automatic, Aluminum Wheels, Only 83K Miles! Power Front Seats, CD-Player, Power Convertible, Power Windows and Locks, Remote Keyless Entry System, Ice Silver Metallic, U24143

WAS $59,995

2022 SUBURBA

NOW $

5.3 V8 Engine, 10 Speed Automatic, Aluminum Wheels, 68K Miles, Ru Seats, Heated Steering Wheels, 2ND Row Heated Seats, Dual Pane Mo Alert, Rear Cross Traffic Alert, Lane Departure Warning, Lane Keepin Camera, Power Liftgate, Remote Keyles

MANAGER'S

JUST A SHORT DRIVE TO BRIDGMAN FOR GREAT DEALS AND SEE OUR I

WAS $38,995

2021 RAM 1500 BIG HORN CREW CAB 4X4

NOW $37,995

5.7L Hemi, Automatic, 31,232 Miles, Big Horn Level 2 Equipment Group, Aluminum Chrome Clad Wheels, Heated Seats, Heated Steering Wheel, Plus Much More, Balance of Factory Warranty! Diamond Black Crystal Pearl, M25007B

WAS $49,598

2021 FORD F-150 TREMOR SUPERCREW 4X4

NOW $48,541

3.5 V6 Ecoboost Engine, 10 Speed Automatic, Alloy Wheels, 31K Miles, Running Boards, Remote Start, Navigation, Power Heated Front Seats, Auto Climate Control, B&O 8 Speaker Sound System, Lane Keeping System, Pre-Collision Assist, Post-Collision Braking, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, F24219A

WAS $30,766

2021 HONDA ACCORD SPORT SEDAN

NOW $26,705

2.0 Engine, 10 Speed Automatic, Aluminum Wheels, 25K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Power Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Platinum White Pearl, U24096

WAS $29,995

2021 LINCOLN CORSAIR AWD

NOW $29,225

2.0L Turbocharged I-4 Engine, 8 Speed Automatic Transmission, 30,932 Miles, Voice-Activated Navigation, Heated Steering Wheel, Heated Seats, Power Liftgate, Balance of Factory Warranty! Pristine White, U24155

WAS $74,995

2022 FORD F-150 RAPTOR SUPERCREW 4X4

NOW $73,422

3.5 V6 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, Only 11K Miles! Bedliner, Running Boards, Remote Start, Navigation, SYNC 4, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, 2ND Row Heated Seats, Wireless Charging Pad, Adaptive Cruise Control, Blind Spot Monitor, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, 360 Degree Camera, Remote Keyless Entry System, Ford Certified! Iconic Silver Metallic, U24087B

WAS $22,964

2020 HONDA CIVIC EX HATCHBACK

NOW $21,522

1.5 Engine, 1 Speed CVT Automatic, Aluminum Wheels, 50K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Power Sunroof, Adaptive Cruise Control, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Sonic Gray Pearl, C23132A

SIEMANS IN BRIDGMAN

8961 Red Arrow Hwy., Bri

269-465-5344 or 269-

WWW.SIEMAN

SALE DEPT. HOURS: MON &

CHEVY
N RST 4X4
57,995

nning Boards, Remote Start, Navigation, Power Leather Heated Front
nroof, Wireless Charging Pad, Lane Change Alert with Side Blind Zone
g Assist, Front Collision Warning, Front Collision Mitigation, Back-Up
s Entry System, Summit White, M24125A

WAS $40,995

2020 CHEVY SILVERADO 1500 LT 4X4

NOW $37,677

Trail Boss, 5.3L V8, Automatic, 61,000 Miles, Power Drivers Seat, Heated Seat, Remote Start, Black, U24148

WAS $36,995

2022 FORD F-150 XLT SUPERCREW 4X4

NOW $34,877

3.5 V6 Ecoboost Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 90K Miles, Security Cover, Bedliner Running Boards, Remote Start, Navigation, SYNC 4, Power Heated Front Seats, Power Adjust Pedals, Blind Spot and Cross Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, MAX Trailer Tow Package, Remote Keyless Entry System, Agate Black Metallic, C24012A

WAS $36,443

2021 RAM 1500 BIG HORN QUAD CAB 4X4

NOW $31,962

5.7 V8 HEMI Engine, 8 Speed Automatic, 20X9.0 Premium Paint/Polish Wheels, 35K Miles, Bedliner, Night Edition, Power Driver's Seat, Heated Deluxe Cloth Bucket Front Seats, Heated Steering Wheel, Touchscreen Display, Front and Rear Park Assist, Back-Up Camera, Anti-Spin Differential Rear Axle, Remote Keyless Entry System, Balance of Factory Warranty! Bright White, C24173A

S SPECIALS

ENTIRE INVENTORY OF PRE-OWNED VEHICLES AT WWW.SIEMANS.NET

WAS $24,995

2021 HONDA CIVIC SPORT HATCHBACK

NOW $21,995

1.5 Engine, 1 Speed CVT Automatic, Aluminum Wheels, 35K Miles, Power Windows and Locks, Climate Control, Adaptive Cruise Control, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Powertrain Warranty! Platinum White Pearl, M24040A

WAS $34,832

2018 JEEP WRANGLER RUBICON 4X4

NOW $32,223

3.6 V6 Engine, 6 Speed Manual Transmission, Less Than 8K Miles! Convertible Soft Top, Climate Control, Power Windows and Locks, Cruise Control, Back-Up Camera, Black Clearcoat, F24183A

WAS $38,938

2021 FORD MUSTANG GT COUPE

NOW $35,740

5.0 V8 Engine, 10 Speed Automatic, Ebony Black Painted Aluminum Wheels, Less Than 10K Miles! Remote Start, Black Accent Package, Power Front Seats, Blind Spot Monitor, Lane Keeping Assist, Front Collision Mitigation, Reverse Park Assist, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Shadow Black, U24075A

WAS $13,995

2017 CHEVY TRAVERSE LT AWD

NOW $13,533

3.6 V6 Engine, 6 Speed Automatic, Aluminum Wheels, 115K Miles, Power Driver's Seat, Heated Steering Wheel, Heated Front Seats, 3RD Row Seating, CD-Player, Back-Up Camera, Remote Keyless Entry System, Summit White, C24184A

WAS $56,994

2022 GMC 2500 AT4 CREW CAB 4X4

NOW $52,740

6.6 V8 Engine, 10 Speed Automatic, Aluminum Wheels, 77K Miles, Running Boards, Bedliner, Remote Start, Navigation, Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Climate Control, Back-Up Camera, Remote Keyless Entry System, Very Nice! Ebony Twilight Metallic, C25003A

WAS $49,995

2023 JEEP GLADIATOR MOJAVE 4X4

NOW $46,500

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, Only 800 Miles! Running Boards, Bedliner, 3-Piece Hardtop, Remote Start, Navigation, Leather Heated Front Seats, Heated Steering Wheel, Climate Control, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Jeep Certified! Firecracker Red, C24183A

idgman, MI
925-3673
S.NET

Dan Zarobsky

Dennis Varo

Greg Kantauskas

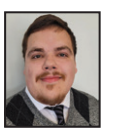
Jim McLean

Jon Weber

Tim Place

Bob Betker

Alisha Danneffel


Jonathan Ingels

Jeff Miller

THURS 9-8 • TUE., WED. & FRI. 9-6 • SAT. 9-4 Plus Tax, Title, Plates, Rebates Included. Must Qualify for Credit.

SIEMANS IN BRIDGMAN

Brand Spankin' USED

2023 FORD E-TRANSIT T-350 MR CARGO VAN BEV

NOW $34,995

Electric Engine, 1 Speed Automatic, Steel Wheels, ONLY 84 MILES! Navigation, SYNC4, Preferred Equipment Package, Climate Control, Lane Keeping System, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Oxford White, U24173

2021 JEEP GLADIATOR OVERLAND CREW CAB 4X4

NOW $34,916

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, Less Than 25K Miles! Security Cover, MOPAR Spray-In Bedliner, Running Boards, Remote Start, Navigation, Premium McKinley Leather Heated Front Seats, Heated Steering Wheel, Alpine Premium Audio System, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Jeep Certified! Snazzberry Pearlcoat, F24333A

2022 FORD ESCAPE SE AWD

NOW $25,526

1.5 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, Only 14K Miles, Remote Start, SYNC 3, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Auto Climate Control, Panoramic Vista Roof, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Power Liftgate, Remote Keyless Entry System, Ford Certified! Stone Blue Metallic, U24170

2021 JEEP CHEROKEE LIMITED 4X4

NOW $27,603

3.2 V6 Engine, 9 Speed Automatic, Aluminum Wheels, Only 22K Miles! Remote Start, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Power Liftgate, Back-Up Camera, Jeep Certified! Bright White, U24168

2021 RAM 1500 LONG HORN CREW CAB 4X4

NOW $44,799

5.7 V8 HEMI ETorque Engine, 8 Speed Automatic, Polished Painted Wheels with Inserts, 30K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2ND Row Heated Seats, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Bright White, F24282A

2024 SUBARU FORESTER SPORT AWD

NOW $32,562

2.5 Engine, 7 Speed CVT Automatic, Aluminum Wheels, 15K Miles, Power Driver's Seat, Heated Front Seats, Power Moonroof, Adaptive Cruise Control, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Driver Monitoring, Blind Spot Monitor, Cross-Traffic Alert, Evasion Assist, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Crystal Black Silica, F24332A

2022 TOYOTA TACOMA TRD OFF ROAD DOUBLE CAB 4X4

NOW $32,341

3.5 V6 Engine, 6 Speed Automatic, Aluminum Wheels, 49K Miles, Power Windows and Locks, CD-Player, Adaptive Cruise Control, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Midnight Black, U24098A

2024 MAZDA CX-5 PREMIUM PLUS AWD

NOW $32,995

2.5 Engine, 6 Speed Automatic, Aluminum Wheels, Only 10K Miles! Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Soul Red Crystal Metallic, F23312A

SEE OUR ENTIRE INVENTORYOF PRE-OWNED VEHICLES AT WWW.SIEMANS.NET

2021 JEEP WRANGLER UNLIMITED WILY 4X4

NOW $31,564

2.0 Engine, 8 Speed Automatic, Aluminum Wheels, 56K Miles, Black 3-Piece Hard Top, Heated Front Seats, Heated Steering Wheel, Touchscreen Radio Display, Customer Preferred Package, Trailer Tow Group, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Bright White, C24139A

2022 FORD EDGE SEL AWD

NOW $27,529

2.0 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, 36K Miles, Remote Start, SYNC 4, Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Auto Climate Control, Wireless Charging Pad, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Trailer Tow Package, Power Liftgate, Remote Keyless Entry System, Ford Certified! Iconic Silver, U24169

2020 FORD FUSION SE AWD

NOW $18,870

2.0 Ecoboost Engine, 6 Speed Automatic, Aluminum Wheels, 47K Miles, Remote Start, Navigation, SYNC 3, Ford Co-Pilot360 Assist, Power Heated Front Seats, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Magnetic Metallic, F24165B

2017 RAM 1500 LARAMIE CREW CAB 4X4

NOW $20,995

5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 177K Miles, Pickup Bed Cab, Running Boards, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, 2ND Row Heated Seats, Power Sunroof, Rear Power Slide Window, Touchscreen Display, Rear Park Assist, Back-Up Camera, Remote Keyless Entry System, Delmonico Red Pearlcoat, C24059B

SIEMANS

8961 RED ARROW HWY, BRIDGMAN, MI SALES DEPT. HOURS: MON & THURS 9-8 TUE, WED & FRI 9-6 • SAT 9-4

269-465-5344 OR 269-925-3673 • WWW.SIEMANS.NET

MANAGER'S SPECIALS

WAS $24,749

2020 JEEP GRAND CHEROKEE LIMITED 4X4

NOW $22,803

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 84K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Climate Control, Power Sunroof, Blind Spot Monitor, Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Walnut Brown Metallic, C24131A

WAS $35,995

2022 CHRYSLER PACIFICA LIMITED

NOW $32,429

3.6 V6 Engine, 9 Speed Automatic, Aluminum Wheels, 46K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2ND Row Heated Seats, Panoramic Vista Roof, Uconnect Family Theatre Group, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, 360 Degree Surround View Camera, Power Liftgate, Remote Keyless Entry System, Chrysler Certified! Bright White, U24137

WAS $34,526

2022 FORD EXPLORER XLT 4X4

NOW $32,928

2.3 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, Remote Start, SYNC 3, Power Leather Heated Front Seats, Heated Steering Wheel, Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Iconic Silver, U24127

WAS $41,980

2021 FORD F-150 XLT SPORT SUPERCREW 4X4

NOW $37,977

2.7 V6 Ecoboost Engine, 10 Speed Automatic, 6 Spoke Gloss Black Wheels, 26K Miles, Bedliner, Running Boards, Remote Start, SYNC 4, Power Heated Front Seats, Twin Panel Moonroof, Power Sliding Rear Window, Lane Keeping System, Pre-Collision Assist, Post-Collision Braking, Reverse Sensing System, Back-Up Camera, Class IV Trailer Hitch, Remote Keyless Entry System, Ford Certified! Velocity Blue Metallic, U24133

JUST A SHORT DRIVE TO BRIDGMAN FOR GREAT DEALS SEE OUR ENTIRE INVENTORY OF PRE-OWNED VEHICLES AT

WWW.SIEMANS.NET

2015 TOYOTA COROLLA S

NOW $13,750

1.8 Engine, Automatic Transmission, Aluminum Wheels, Only 81K Miles! Power Windows and Locks, CD-Player, Remote Keyless Entry System, Classic Silver, M25023A

2024 FORD BRONCO WILDTRAK 2 DOOR ADVANCED 4X4

NOW $58,384

2.7 V6 Engine, 10 Speed Automatic, Aluminum Wheels, Less Than 3K Miles! Remote Start, Navigation, Convertible Hardtop, Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Cactus Gray, U24166

2021 FORD RANGER XLT SUPERCREW 4X4

NOW $32,995

2.3 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, 47K Miles, FX4 Off-Road Package, Bedliner, Running Boards, Trailer Tow Package, Sport Appearance Package, Auto Climate Control, Front Collision Mitigation and Warning, Back-Up Camera, Remote Keyless Entry System, Ford Certified! U24082A

SIEMANS

8961 Red Arrow Hwy., Bridgman, MI

IN BRIDGMAN

Plus Tax, Title, Plates, Rebates Included. Must Qualify for Credit.

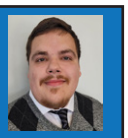
WWW.SIEMANS.NET

Alisha Danneffel

Dan Zarobsky

Dennis Varo

Greg Kantauskas



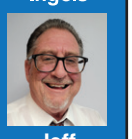
Jonathan Ingels

Jim McLean

Jon Weber

Tim Place

Bob Betker



Jeff Miller

SALE DEPT. HOURS: MON & THURS 9-8
TUE., WED. & FRI. 9-6 • SAT. 9-4

Car Smart Cars Are Smart Buys!

All Car Smart Certified Cars include a 12 month, 12,000 mile power train warranty. Most other used car dealers offer no warranty or only a 3 month warranty. Car Smart cars are covered for 12 months or 12,000 miles.

They are inscpeted. All Car Smart Vehicles go through a 70-point quality assurance inspection. If it's broke or worse, WE FIT IT!

That's Smart!

That's Smart!

269-465-5344
269-925-3673

Julie
Duensing
President and Hearing Instrument Specialist

Lyric - 100% Invisible Extended Wear Hearing Device Option

Dr. Kasewurm's Professional Hearing Services is among an exclusive group of hearing care providers in the area specially trained to offer Lyric Hearing Device technology to patients:

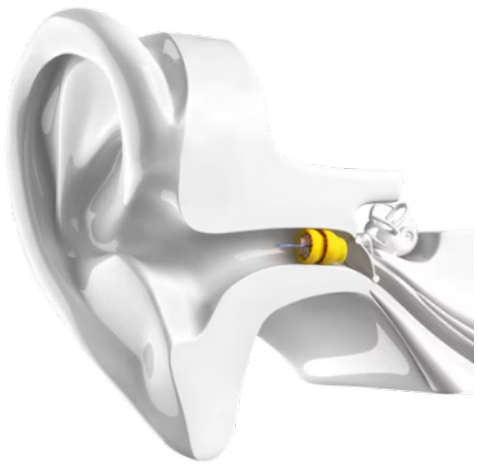
• 100% invisible — Revolutionary design allows Lyric to sit invisibly in the ear canal, out of sight and out of mind.

• No batteries to change — No daily insertion, removal, or battery changes required.

• Clear, natural sound — Captures sound naturally even in noisy background situations so you hear everything that counts.

• No daily hassles — Designed to be worn 24/7 for months at a time.

• Tinnitus relief – Provides relief and can improve quality of sleep.



If you think you might have hearing loss or maybe just wax, call Dr. Kasewurm's Professional Hearing Services at (888) 675-9480 for your FREE hearing screening! Offer expires January 31, 2025.

Learn more about Southwest Michigan's #1 choice for hearing healthcare by visiting www.prohear.net

READERS' CHOICE #1
The Herald-Palladium

Dr. Kasewurm's
Professional Hearing Services
511 Renaissance Dr. St. Joseph, MI
(888) 675-9480 www.prohear.net

Moody *Continued from cover*

bring the space up to 2025 standards and to operate efficiently.

"My understanding is that this current contract purchaser's plan is quite costly (to the existing owner). A broker has told me that a lot of the systems are shot. And when I say shot, I mean particularly the HVAC on the roof. Target opened before 2000, so it's 25 years old. That's its useful life."

So, you know you're going to have to do it, and you're going to get a better price doing it all at one time. It's expensive, but that's what the Target building needs. It could even need a new roof... those only last so long. And when you're a tenant, you go in there and want to make sure that you're not going to incur the expense".

Jim Paul has spent decades trying to lure retailers to Benton Harbor and other markets. With many big names in retail shutting down stores (Kohls and Macy made recent closure announcements), who might be likely prospects for the two possible store fronts in the former Target location?

"The one that jumps out at me is Homegoods. Not necessarily furniture, but a concept like Homegoods. It is a part of the TJ Max companies (with a store in the same retail strip center). I would be surprised if that wasn't one of the potential users there. I talked to them years ago when I still owned Fairplain Plaza. They were a new concept then, and they've done very well.

When I talked to them, they said, 'We're interested in Benton Harbor' because in the early stages, they were finding the stores that they opened that had strong second-home markets were doing very well."

Paul emphasized that he is no longer involved with the properties related to Fairplain Plaza, including the Target site. His last major work in Benton Township was the redevelopment of the strip center across M-139, where JoAnn Fabrics and Ollie's Bargain Outlet are operating. However, he remains a keen observer of the local market and still owns some property in the area.

By Gayle Olson, MOTM Contributor

Clear Water Meats
We raise our own cattle.
(269) 208-4970
Farm Market Store
5976 Old Pipestone Rd, Eau Claire, MI
Wed thru Sat 10AM-5:00PM

LOCAL. NATURAL. MEAT.
25LB BOXES OF
1LB
73% LEAN BURGER
FOR $65.00

MailMax Your Good News Paper
THE Aesthetics Lounge and Spa
HEART OF SOUTHWEST MICHIGAN

NOMINATE A WOMAN OF INFLUENCE
Heart of Southwest Michigan

GIVE BACK TO THE ULTIMATE GIVER!

Do you know a woman who goes above and beyond, making a difference in our community? Let's honor her incredible contributions and unwavering spirit by providing her with a premier makeover fit for royalty.

Nominate a woman whose remarkable acts within our community deserve wide recognition.

HOW TO NOMINATE

- **Submit Your Nomination:** Go to our website and Share her story and why she deserves to be celebrated.
- **Spread the Word:** Encourage friends and family to nominate and support these amazing women.
- **DEADLINE FOR NOMINATIONS** IS MONDAY FEBRUARY 10, 2025.

MORE DETAILS TO FOLLOW!

SCAN ME
SCAN THIS QR CODE TO SHARE THIS WOMAN'S STORY AND WHY SHE DESERVES TO BE CELEBRATED.

SANDBAR & GRILLE
PUB BY DAY – FUN BY NIGHT

Mon, Jan 20 Championship CelebrateTogether

MUSIC BINGO!
Tuesdays are fun with Music Bingo from 7pm–9pm
Win Prizes! ....Great Music

Wednesdays are Wing Night
8 Wings for only $6
(regularly $9.99)

Thursday is Open Jam Night
entertainment from 9pm – Midnight

LOL - THUR FEB 6 @ 8PM - COMEDY NIGHT MONTH
1st Thursday of each month

FRIDAY NIGHT IS Karaoke NIGHT

THE BIG GAME
Sun. Feb 9 Super Bowl Party

Live Music Coming Up:
Sat, Jan 18 – **Mysteria**
Sat, Jan 25 – **Raucous Leo**
Sat, Feb 1 - **Jewell & the Future**
Sat, Feb 8 - **High Vizz**
Sat, Feb 15 - **Modern Day Drifters**
Sat, Feb 22 - **SmartyPants**

SANDBAR & GRILLE
Open 7 nights a week,
Kitchen open till 10:00pm every night
2701 Lakeshore Drive St. Joseph MI
269-983-9977

Silver Beach traffic congestion focus of new Berrien County efforts

The Berrien County Parks Department has unveiled a new plan to reduce traffic congestion caused by Silver Beach County Park in St. Joseph.

At Monday's regular meeting of the St. Joseph City Commission, Berrien County Parks Director Jill Adams told commissioners some of the measures the department will implement, as developed with consulting firm Walker Consulting, will be put in place by this coming summer. They include the expansion of the park entrance to accommodate two full lanes of vehicles coming into the facility.

"This recommendation will allow for more queuing of park visitor vehicles within the park boundaries and out of the city street," Adams said.

Adams said bids will be sought to expand the entrance in the near future. She said the county is also looking at measures to better educate visitors to the park, so they know where to go, and perhaps with the help of a digital sign, know when the parking lot is full so they don't drive down to the beach for no reason. The county will also research technology for a pay-by-plate option at the park.

"As we are researching these technologies for the county park and honing in on what options are going to work best for us, it's important that we choose an option that's going to benefit the entire county park system."

Once the short-term measures are implemented this year, Adams said the county will observe the results for two beach seasons to weigh potential longer-term measures.

Commissioners indicated support for a work group that will update them regularly on the ongoing planning. However, Commissioner Michael Fernandez said two more years of waiting for a solution seems like an awfully long time. Berrien County Administrator Brian Dissette said the county is working as it can with the city to address the ongoing traffic issues, but due to budget constraints, a final plan will take some time to put in place.

Pat Moody
Publisher, MoodyOnTheMarket.com
moody@wsjm.com
(269) 925-1111

Keep Your Dry-January Resolution
TRY OUR NEW MOCKTAIL CREATIONS

Warm up with several new comfort food favorites.
THE BUCK
412 State Street | Saint Joseph, Michigan
Open daily at 11:30 (Wednesday-Monday)
Pork Steak Ribeye Dinner
269.281.0320 | EatAtTheBuck.com
Hoppy Hours Monday-Friday from 3pm-6pm
Half Off Select Appetizers & Drink Specials, Plus Double VIP Points

Public Welcome
Friday February 7th
FISH FRY
6pm-8pm,
While Supplies Last
Friday February 28th
SQUEEZEBOX
W/ TED LANGE & MOLLIE B
$25 PreSale Tickets
available at the DANK
Doors open at 6:30
2651 Pipestone Rd., Benton Harbor
www.dank13.org • 269-926-6652

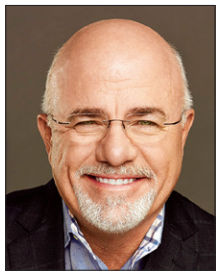
THE INN
Valentine's Day
A Night of Romance
Celebrate love this Valentine's Day with an unforgettable evening at The Inn at Harbor Shores! Join us for a romantic Night of Romance featuring a delectable five-course dinner, music, and dancing in our elegant Harbor View Ballroom.

FRIDAY FEB 14 | Harbor View Ballroom at The Inn at Harbor Shores | 7:00 PM-11:00PM
$150 PER COUPLE (PLUS TAX AND GRATUITY)
MAKE IT A WEEKEND TO REMEMBER
GUEST ROOM PACKAGE
SCAN ME
800 WHITWAM DRIVE, ST. JOSEPH | MI 49085 | INNATHARBORSHORES.COM

You're going to LOVE our new Chef!
CUBBIE GRILLE GETAWAY
O'Brother live this Saturday @ 7pm!
THURSDAYS
Fiesta Night!
Authentic Tacos, Tostadas, Fajitas, Chimichangas, and Wet Burritos!
NEW!
Buy one Mexican Entree get one FREE! Valid Thursday. Exp. 02/1/25
WEDNESDAYS
Buck-a-Burger
1/4 burger for $1 w/ beverage purchase
FREE cotton candy & balloon animals for kids!
FRIDAYS
Fish Fry $9.99
AYCE $12.99
Home for Good Food and Friends for over 40 years! Open weekdays at 11am, Saturday at noon; closed Sunday
9489 Red Arrow Hwy, Bridgman • 269-465-5932 • getawaycubbiebar.com

$2.00 OFF ANY ORDER OF $25 OR MORE Expires 2/1/25 Dine In Only Must present coupon
$3.00 OFF ANY ORDER OF $40 OR MORE Expires 2/1/25 Dine In Only Must present coupon
$5.00 OFF ANY ORDER OF $60 OR MORE Expires 2/1/25 Dine In Only Must present coupon
SERVING BREAKFAST & LUNCH ALL DAY
$10.00 LUNCH SPECIALS
$7.00 SENIOR SPECIALS
(Tuesday-Friday All Day * 60 and over)
JOE'S CAFE
BREAKFAST HOUSE
269-556-9980 • 4100 S. M-139 St. Joseph
Hours: Tue-Fri 7am-3pm • Sat & Sun. 6am-3pm

New Items On 8 for $18 Menu!
Available Wednesdays, Thursdays, and Sundays!
Lamb Shank • Sweet & Sour Shrimp
Pan Seared Atlantic Salmon • Patti's Homemade Meatloaf
Grilled Lamb Sirloin • Slow Roasted Pot Roast
New Orleans Cajun Gumbo • Twin Grilled Center Cut Pork Chops
Wine Down Wednesday and Thursdays!
½ OFF All House Wine Pours and Draft Beers from 4-6pm
½ OFF All Appetizers In The Bar from 4-6pm
3-Course Dinner for $29
Friday, Saturday, and Sundays
Choice of Salad,
Choice of House Smoked Prime Rib,
Grilled Marinated Swordfish Oscar,
or Slow Roasted Pork Hind Shank with Roasted Sweet Potatoes,
Choice of Dessert
Timothy's RESTAURANT & BAR
Live Main Lobster Wednesdays $19.99
Ribeye Night Thursdays $16.95
Smoked Ribs Sunday Full Slab $19.95 Half Slab $12.95
Hours: Wed & Thurs open 4pm, Fri-Sun open 5pm
TRUST IT TO BE WONDERFUL. TRUST IT TO BE SAFE.
www.TimothysRestaurant.com • 269-469-0900
16409 Red Arrow Highway, Union Pier, Michigan 49129



Dave ***Ramsey***

Financial Expert
The Ramsey Show

Dave Says

Approach it Like a Sales Call

Dear Dave,

I had an interview for a sales management position during the first week of January. Since then, I've sent two follow-up emails. One was to thank the human resources representative for their time and for considering me for the job. In the second, I reiterated my interest in the position and desire to work for the company. Was this a proper and professional approach? If not, how would you suggest handling things after a first interview?

Tiffany

Dear Tiffany,

In this situation, I would recommend sending another email. You want to walk right up to that fine line that separates bold and confident from pushy, because that's one of things a good sales manager should be able to do. Thank them again for their time, and respectfully tell them you understand any hiring decision can be a lengthy process, but you'd like to know when you can expect an answer.

I'm talking about using your experience and the idea that you're a great sales person, who has transformed herself into a great sales manager. In other words, treat it almost like a professional sales call. And don't be afraid to have a little fun with it. If you're still under consideration, that means they like you and you have a shot at the position. You might even hint at the fact they don't want to hire a sales manager who doesn't know how to follow up.

You obviously have sales skills if you worked your way up to a manager's position. So, put those skills to work. If you're on a sales call, and the customer needs to perform some due diligence before deciding, a smart salesperson will request to schedule a follow-up. In your email, ask if checking back on a certain day in the next couple of weeks will work. You don't want to be obnoxious, but you're looking for an appointment of sorts—a time frame—so you'll know when to follow up without seeming pushy or desperate.

I hope this helps, Tiffany. Good luck!

**Dave Ramsey is an eight-time national bestselling author, personal finance expert and host of The Ramsey Show. Since 1992, Dave has helped people take control of their money, build wealth and enhance their lives. He also serves as CEO for Ramsey Solutions.*

Spoonholtz *Continued from page 2*

Tickets for the **2025 Business Recognition Breakfast Annual Meeting & Awards Ceremony** at the Lake Michigan College Mendel Center's Grand Upton Hall are now on-sale online at **bit.ly/BRBAwards2025**. Early Bird pricing of $60 each or $500 for a table of 10 runs through January 31st. After that regular pricing of $65 each or a table of 10 for $550 will run through February 9th.

Special Thank You to Event Sponsors: Blue Cross Blue Shield of Michigan, Corewell Health, Honor Credit Union, Comcast Business, Horizon Bank, Four Winds Casino, Sturgis Bank St. Joseph Banking Center, Combined Insurance Agencies/Nulty Insurance, Hungerford CPAs + Advisors, Indiana Michigan Power an AEP Company, Kruggel Lawton CPAs, South Shore Health & Racquet Club, and United Federal Credit Union.

Next week, I'll share our full list of nominees with you - which I'm SUPER excited about because they are all beyond deserving! For more information on the Business Recognition Breakfast, head to our website www.smrchamber.com or feel free to connect with me directly at sspoonholtz@smrchamber.com or 269-932-4040. See you around Southwest Michigan!

MailMax

Your Good News Paper.

CLASSIFIEDS

Classified Line Ad Prices: $12 for the first 10 words, each additional word is 20¢.
Extras: $2 color, **$2 BOLD**, $2 border or **all 3 extras for $5.** Picture or logo $7.

Classified Deadline is Tuesday at 3pm • call 269-934-7522 • fax 269-934-3297 • email classified@mailmaxonline.com

COMPLETE TREE SERVICE
Willie Nearn Jr.
and Associates
269-532-8156
FREE Quotes & Tree Inspections
Senior & Veteran Discounts
Making things happen by getting things done

988 SUICIDE & CRISIS LIFELINE
Call or text 988 or chat at 988lifeline.org

AUCTION

Live Public Auction Wednesday Jan 29, 12pm at Knoblock's Hardware, 2118 Lewis Street Flint, Michigan 48506. Tools, woodworking, electrical, archery, plumbing, collectibles, huge warehouse full for decades! ColesAuctionService.com. Call 1-810-397-3199.

Carr Online Estate Auction. Bidding though Feb. 4. Large assortment of long guns, Mauser, Ruger, Remington, Winchester, Smith & Wesson, shooting supplies. To bid, see entire catalog visit Bid. SherwoodAuctionServiceLLC.com. Call 1-800-835-0495.

Stover Retirement Online Auction. Bidding open. Enclosed trailers, aluminum flatbed, contractor tools, Coleman lanterns, sporting goods, knives, ammo. Bid Anywhere, anytime @ JohnPeckAuctions.com Shipping available. Need an auction? Call John Peck 989-426-8061.

AUTOS WANTED

$$ CASH FOR VEHICLES $$
Running or not! From $200 up to $5,000.
Same day pickup! 269-930-0437.

WANTED OLD CARS & TRUCKS
"DEAD OR ALIVE"
60's - 70's - 80's - 90's
$$CASH$$
269-500-1711

MailMax Online.com

AUCTION

Public Auction
Saturday, January 25th @ 10:00 A.M.
ADDRESS: 7316 E. Main Street (Hwy. 62), Eau Claire, MI 49111
VEHICLES: 2009 Toyota Rav4*JD Z540R Zero Turn Mower 54" deck; Ferris Zero Turn, 72" deck* Stand on Skid Steer* Snow Blowers* Jags 3000 Snowmobile* **ANTIQUES**: Cast Iron Seat* Milk cans* Buzz saw blades* **TOOLS & SHOP**: Aluminum dolly cart* bike racks* shovels* Large snow scoop* trailer ramps* Kobalt lawn mower* Workbench top* Ryobi gas blower* Propane tanks* Hip waders* Bar clamps* wrenches & hand tools* electric blower* Step ladders* Axes * support columns* Bike trailer* Bottle jacks* Log chains/ binders* Tool boxes* Car ramps*air compressor* Steel shop shelf units* pole saw* shepherds hooks * **HOUSEHOLD**: Wilton cake pans * Copper chef cookware*Electric meat slicers; LEM Jerky gun & meat packaging system* Food dehydrator* S.S. bowls & pans* shelving* handicap* Cast iron pans*furniture*housewares * Woodside Auctions* Amos Hochstetler & BigBearAuctionCompany.Com* Jerry & Aimee Glassman 269-757-3313.

MATTRESS

Adjustable Bed Brand New with mattress. Made in U.S.A, in plastic, with warranty. Retail Cost $3,995.00 sacrifice for $875.00 Call for showing or delivery: DanDanTheMattressMan.com. 989-923-1278.

MISCELLANEOUS

Replace your roof with the best looking and longest lasting material – steel from Erie Metal Roofs! Three styles and multiple colors available. Guaranteed to last a lifetime! Limited Time Offer – 50% off installation + Additional 10% off install (for military, health workers & 1st responders.) Call Erie Metal Roofs: 1-888-718-1856

MISCELLANEOUS

Prepare for power outages today with a Generac Home Standby Generator. Act now to receive a FREE 7-Year warranty with qualifying purchase* Call 1-855-922-0420 today to schedule a free quote. It's not just a generator. It's a power move.

Eliminate gutter cleaning forever! LeafFilter, the most advanced debris-blocking gutter protection. Schedule a FREE LeafFilter estimate today. 20% off Entire Purchase. Plus 10% Senior & Military Discounts. Call 1-844-369-2501

BATH & SHOWER UPDATES in as little as ONE DAY! Affordable prices - No payments for 18 months! Lifetime warranty & professional installs. Senior & Military Discounts available. Call: 1-844-587-8518

Donate your car, truck, boat, RV and more to support our veterans! Schedule a FAST, FREE vehicle pickup and receive a top tax deduction! Call Veteran Car Donations at 1-877-691-4117 today!

ATTENTION OXYGEN THERAPY USERS! Discover Oxygen Therapy That Moves with You with Inogen Portable Oxygen Concentrators. FREE information kit. Call 888-815-6233

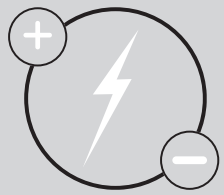
Acculevel. Your foundation repair and basement waterproofing experts. Whether basement, crawl space or concrete slab we'll guide you on the right path to a healthy home. Act now! Up to $600 off. Restrictions apply. Call for a free consultation. 1-844-700-4986

SERVICES

THE PAINTER!
Call George
269-767-5700

SERVICES

CASH PAID FOR UNWANTED VEHICLES! FREE HAUL OFF!



JUMP STARTS PLUS

Auto Glass Replacement
Jump Starts
Lock Outs
Towing
Fast On-Site Service
Tire Changes

269-313-6852

IS YOUR FURNACE OR BOILER READY FOR THIS WINTER?

SCHEDULE A PRECISION TUNE-UP TODAY!
FREE Estimates

- Keep your system running smoothly and efficiently
- Clean and Inspect your heating system
- Safety check to detect damage parts
- Saves money on your fuel costs
- Keeps your family warm and safe all winter long

Quality Comfort
Heating & Cooling
CALL US TODAY! (269) 266-7331
Owner Joe Mashak – Licensed & Insured

SERVICES

METAL ROOFING regular and shingle style, HALF OFF SPECIAL COLORS! Lifetime hail asphalt shingles. Vinyl siding. Licensed and insured builders for 40 years. AMISH CREW. 800-983-0462.

Hernandez Tree Service.
Leaf removal and trimming. Stump grinding. Junk Removal. Fence Repair. Power Washing. Uber Service. and much more!
Experienced and Insured. Price match guaranteed. 269-601-9032.

XTREME WIRELESS
Serving all your Boost Mobile needs including a huge variety of accessories
We now have UNLIMITED Talk, Text & Data for $50.00 a month!
NOW 2 Locations
2436 S. 11th St, Niles 269-262-4465
& 1855 M-139, Benton Harbor 269-927-1717

WANTED

WE BUY
GOLF CARTS
SCOOTERS 4X4
RIDING & COMMERCIAL LAWNMOWERS
TRACTORS, ATVS
ALL LAWN EQUIPMENT
AND MORE!
WILL PICK UP
269-500-1711

WANTED
SCOOTERS
MOTORCYCLES
ALL MAKES & MODELS
$$CASH PAID$$
HARLEY DAVIDSON • HONDA
YAMAHA • SUZUKI • KAWASAKI
DUCATI • KTM • TRIUMPH

Will Pick Up **269-500-1711**

Roofing * Gutters & Toppers
Siding * Soffit/Fascia * Windows

1,700+ Manufacturer Certified 5 Star Reviews
50 Years Family Owned
Free Gutter Cleaning with a New Roof or Gutter Topper
Easy Financing with
15 Minute In-Home Approval
www.DennisonExteriorSolutions.com
Southwest Michigan (269) 287-8360
FREE ESTIMATES - Licensed & Insured

HARDIN'S
AUTO RENTAL • SALES • SERVICE

CARS FOR RENT

Daily.....$40
Minimum 3 Day Rental
Weekly....$265
Monthly...$695

Best Car Rental Deals!

BOOK NOW: 269-983-1700 1467 Main St., St. Joseph

When It Needs To Be Done Right...
HAZEN LAWN CARE
269-252-4399
SERVING SOUTHWEST MI
& Snow Plowing

HAPPY NEW YEAR!
To All of Our Customers, Thank You For Your Business!
www.hazenlawncare.com

Call Now to Schedule All Tree Services

- Tree Removal
- Tree Trimming
- Stump Grinding
- Brush Chipping
- Lot Clearing

HURST TREE SERVICE
2250 W. Shawnee
Baroda, MI 49101
269.326.0318
hursttree@cr-lawn.com

Veteran Owned

LIFETIME POWERTRAIN WARRANTY

WHERE PEACE OF MIND COMES STARNDARD

SEE DEALER FOR DETAILS

McFADDEN'S FRIENDLY MOTORS

CHRYSLER DODGE Jeep RAM

If you see a gold star, Lifetime Powertrain Warranty is included when you purchase these vehicles!

"Where peace of mind comes standard"

NEW 2024 HORNET RT AWD

Lifetime powertrain Warranty, black top package, PHEV, adaptive cruise, Blind spot, lane assist, rear cross path detection, Dual climate, premium audio. Was $49,590

NOW $36,165

OR $321/MONTH FOR 36 MO.

NEW 2024 JEEP GRAND CHEROKEE L ALTITUDE 4X4

3.6L V6, 8spd auto, black out pkg, power sunroof, power liftgate, blind spot monitoring, suede front buckets, remote start, collision avoidance

LEASE FOR $43,788

OR $499 PER MONTH

NEW 2025 RAM 1500 CREW CAB BIG HORN 4X4

Lifetime powertrain warranty, Big Horn Level II pkg, Heated seats, heated steering wheel, Night Edition, 3.0LHurricane engine, 20" wheels, Was $63,025

LEASE FOR $52,3539

LEASE FOR $539 MONTH

all rebates and incentives to dealer with qualified credit, purchase payments are based on a 10% of MSRP down plus tax and titling, Lease payments based on 10% of MSRP down, 10,000 miles per year for 48 months unless stated differently. Incentives end 2/3/25.

2019 Dodge Grand Caravan SE — NOW $11,000 or $171mo

Power seat, full stow n go seating with 2nd row bucket and 3rd row bench seat, premium infotainment, with nav, and bluetooth, warranty!

2018 Hyundai Sonata SEL — NOW $13,000 or $199mo

Power heated front seats, keyless enter and go with proximity sensing, auto emergency braking with pedestrian detection, smart cruise control, lane keep assist, blind spot monitoring, cross path detection, aluminum wheels, apple car play and is sold with warranty!

2021 Nissan Versa Sv — NOW $15,500 or $236mo

Lane departure, blind spot warning, pedestrain alert, rear cross path detection, 16" alloy wheels, apple car play, android auto, sitius XM radio, heated mirrors, and sold with warranty!

2018 Nissan Pathfinder SL 4WD — NOW $16,000 or $243mo

3 rows of leather, heated front and 2nd row seats, heated steering wheel, navigation, power lift gate, blind spot warning, rear park sensors, dual zone AC, memory power seat, warranty!

2022 Chevy Malibu LT — NOW $17,800 or $271mo

Is equipped with power sunroof, power seat, 8" touch screen, dual climate control, warranty!

2019 Subaru Forester Premium — NOW $18,000 or $275mo

Symetrical all wheel drive, large infotainment touch screen, blind spot monitoring, lane sense, adaptive cruise control, power heated seat, power lift gate, large sunroof, and is sold with warranty!

2022 Chevy Trax LT AWD — NOW $18,500 or $281mo

Sold with lifetime power train warranty! 36k miles, power seat, large 7" infotainment, remote start, keyless enter, blind zone alert, rear park assist, aluminum wheels.

2022 Ford Escape SE AWD — NOW $20,500 or $310mo

Sold with lifetime powertrain warranty! 8 speed auto, blind spot monitoring, cross path detection, lane sense, pre-collision assist, sport buckets with power seat, alloy wheels, heated mirrors, auto headlights

2022 Chevy Colorado LT Ext Cab — NOW $22,000 or $333mo

Sold with Lifetime powertrain warranty! Power cloth seats, large 8" infotainment touch screen with rear back up camera, auto emergency braking, lane departure warning, forward collision slert, remote keyless entry, antispin rear axle

2022 Jeep Cherokee Latitude Lux 4x4 — NOW $25,500 or $385mo

Sold with lifetime powertrain warranty! only 17k miles, dual power heated leather seats, remote start, keyless enter and go, 8.4" infotainment, adaptive cruise control, lane sense, blind spot monitoring, 3.2L V6, 9 speed auto.

2021 Ford Explorer Limited 4x4 — NOW $26,500 or $403mo

Dual heated/ventilated leather seats, heated 2nd row, 3rd row split bench, 12 speaker B&) sound systems, 360 camera, tri-zone climate control, remote start, keyless enter and go, 20" wheels abd is sold with warranty!

2021 Tesla Model 3 Long Range Dual Motor — NOW $27,000 or $411mo

Sold with lifetime powertrain warranty! Navigation, full moonroof, auto-pilot, 43k miles!

2021 Jeep Wrangler Unlimited — NOW $28,000 or $426mo

80th anniversary edition, auto, Alpine speakers with 8.4" touch screen, heated seats, remotes start, keyless remote entry, tow pkg, 7&4 way wiring harness, 3 piece removable hard top, body colored fender flarea, 18" antricite wheels, is sold with warranty!

2023 Nissan Frontier SV 4x4 Crew Cab — NOW $28,800 or $4321mo

Lifetime powertrain warranty, V6, auto, power windows, locks, mirrors, cruise, aluminum wheels

2022 Ford F150 XLT 4x4 Crew Cab — NOW $29,000 or $435mo

Auto temp control, remote start, chrome pkg, front bucket seats with large center console, blind spot and cross path detection, lane keep, huge infotainment touch screen with nav, tow pkg, 3.3L V6, with 10spd auto, sold with warranty!

2023 Buick Envision Esense AWD — NOW $35,000 or $527mo

Only 46,000 miles, Sold with lifetime warranty! Sport touring pkg, hands free power liftgate, panoramic moonroof, dual power heated front seats with drivers memory, heated steering wheel, premium audio with apm, HD rear vision camera

2022 Chevy Silverado Crew Cab LT 4x4 1500 — NOW $36,000 or $545mo

Sold with lifetime powertrain warranty, heated steering wheel, remote power drop tailgate, tow pkg, dual climate , forward collision warning!

2021 Ram 1500 Crew Cab Big Horn 4x4 — NOW $36,000 or $542mo

Sold with Lifetime powertrain warranty! Dual power heated and ventilated leather seats, heated steering wheel, power tilt/telescope steering wheel, nav, alpine sound ground, front & rear park assist, blind spot monitoring, remote start, proximity sensing, dual climate

WHERE YOU'LL ALWAYS GET A GREAT DEAL AND A GREAT DEAL MORE!

McFADDEN'S FRIENDLY MOTORS

CHRYSLER • DODGE • DODGE TRUCK • JEEP

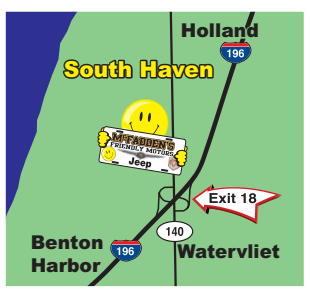
RAM DODGE CHRYSLER Jeep

Lifetime warranty is provide at no cost to the customer on new and used vehicles that are under 12 years old with less than 50,000 miles. Payments based on 10% plus tax & title down with approved credit. 2024 - 2015 5.99 @ 72 months 2014 – 2010 7.99 @ 72 months, 2010 – older 8.99 @ 60 months.

1/2 MILE NORTH OF M-140 & 196 EXIT 18 SOUTH HAVEN

www.mcfaddenfriendly.com

TOLL FREE 1-877-778-4805



Dominion Automotive Group DEALS ON WHEELS

OVER 60 FULLY SERVICED, FULLY CARFAXED UNITS IN STOCK UNDER $19,900

IF YOU SEE A ★ IT'S A ONE OWNER CAR!

2018 HYUNDAI KONA MARVEL
Very Rare!
MUST SEE!

2006 CHEVY HHR
CASH SPECIAL $3,900

2013 NISSAN LEAF
Go electric!
$7,777

1997 BMW 5 SERIES
Only 72,000 miles
$7,900

TOYOTA SIENNA XLE
Super nice for a low price!
$9,900

2013 FORD FIESTA TITANIUM
Fiesta, Fiesta, Fiesta thats fun to say!
$9,900

2013 CHRYSLER 200 CONVERTIBLE
Just in! Its a beauty with super low miles!
$13,900

2015 FORD FLEX SEL
Just in! Excellent condition, loaded with luxury, 7 passenger seating
$13,900

2020 MITSUBISHI MIRAGE G4
Super low miles!
$13,900

2018 JEEP COMPASS 4X4
Just in! Getta a deal on a compass without taking it in the ...
$14,900

2015 GMC ACADIA AWD
Just in! Fully serviced, new tires, ready for winter
$14,900

2017 SUBARU WRX STI
Just in! Hard to find a better deal!
$16,900

2021 BUICK ENCORE GX
Oh so fine for only...
$19,900

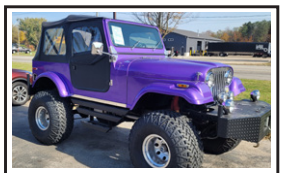
2020 HYUNDIA IONIQ HYBRID
Wanna get 60 miles a gallon???
$17,900

2013 FORD F-150 SXT
Just in! Super low miles, showroown clean!
$18,900

2017 CHRYSLER 300 C
Mint condition, all the toys, low miles too!
$19,900

2020 KIA STINGER
Just in! It'll energize your dinger!
$19,900

2018 RAM PRO CITY
Buy a ProCity without a price thats .....
$19,900



2007 JEEP CJ5
Custom made with350 V8, 37 inch tires, lifted
$20,000

2018 ACURA MDX
Luxury for less!
$22,900

2021 DODGE CHALLENGER SXT
Just in! RED HOT!
$23,900

2021 JEEP RENEGADE LIMITED
Off Lease! One owner, EVERY OPTION with low miles
$23,900

2024 HYUNDAI ELANTRA SEL
Just in! Only 2000 miles!
$25,900

2020 CHEVY TAHOE 4X4
Just in! Save thousands
$26,900

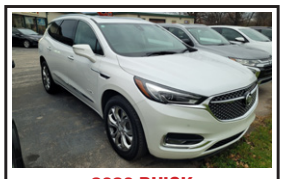
2023 HYUNDAI SONATA
Only 4000 miles, with every option
$26,900

2022 MITSUBISHI ECLIPSE SE AWD
Special Edition, off lease, 1 owner, 23k miles!
$26,900

2021 KIA K5 GT LINE
Just in! Every option with extra low miles!
$27,900

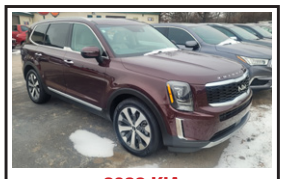
2021 CHRYSLER PACIFICA HYBRID TOURING
Just in! Off lease, low miles, these sell fast!
$28,900

2005 HUMMER H2
Very rare, every option with low miles!
$29,900



2020 BUICK ENCLAVE
Just in! Off lease, loaded with low miles!
$29,900

2021 JEEP GRAND CHEROKEE L LIMITED
Every option!
$29,900



2022 KIA TELLURIDE S AWD
Every option, MINT!
$29,900

2017 FORD F-150 PLATINUM 4X4
Just in! Every option, super low miles!!
$34,900

2019 RAM PROMASTER 2500
Just in! 42,000 miles!
$34,900

2021 JEEP GRAND CHEROKEE L OVERLAND
Just in! Off lease, over $70,000 new. SAVE
$39,900

2020 JEEP WRANGLER SAHARA
Mint condition, hard to find,matching white top, extra low miles!
$39,900

2020 GMC SIERRA DENALI
Just in! Dominion Deals on Denali's
$44,900

2021 RAM 3500 CHASSIS 4X4
Cumming H.O. Diesel, alisin transmission, dually
$47,900

2021 GMC SIERRA SLE CREW
Duramax with only 9,000 miles!
$48,900

2020 FORD EXPEDITION LIMITED L 4X4
Pano moonroof, power boards plus every option available!
$49,900

2021 CHEVY SILVERADO HIGH COUNTRY 4X4
White pearl paint, every option, save thousands!
$49,900

2023 CHEVY TAHOE PREMIER 4X4
Over $80k new! Save a butt load of $$$
$59,900

2508 S. Pipestone, Benton Harbor 269-925-3325

www.YesToDealsOnWheels.com

Signature HYUNDAI Winter Blowout!!!

Hurry In To Take Advantage of These Incredible Prices on our Remaining 2024 Hyundais

HYUNDAI

2024 Elantra SEL — SAVE $3,492 LAST ONE!

Was $27,490 **Now $23,998***

*Must finance w/HMFC, includes $1,500 Bonus Cash, excludes tax, title & doc fees.

2024 Sonata SEL — SAVE $4,783 LAST ONE!

Was $30,810 **Now $26,027****

**Must finance w/HMFC, includes $1,250 Bonus Cash, excludes tax, title & doc fees.

America's Best Warranty
10-Year/100,000-Mile
Powertrain Limited Warranty
*See dealer for LIMITED WARRANTY details.

Owner Assurance

Hyundai Complimentary Maintenance
3 Years Free Maintenance

HYUNDAI

Signature HYUNDAI

WE'RE OPEN 24 HOURS ONLINE!!! • WWW.SIGNATUREHYUNDAI.COM
CALL OR VISIT US AT: 680 NAPIER, BENTON HARBOR
CALL TOLL FREE 877-241-7725
$25 OIL CHANGE CLUB!! SEE DETAILS AT SIGNATUREDEALERGROUP.COM

TOYOTA

TRUCK & AWD SEASON

Offers end February 3
For all Toyota offers
toyota.com

CAMRY

AMERICA'S BEST SELLING CAR![1]

$289/Mo. 39-Month Low Mileage 10,000 Mile/Year Lease

new **2025 CAMRY LE**
FWD Model #2559

$289 Per Mo.[2]
39 Mo. Lease | $3299 Due At Signing
Excludes applicable taxes & fees. No security deposit required.

-or-

[3]

new **2025 CAMRY**

4.99% for 60 APR Financing Mos.[4]

-or- 5.99% APR for 72 Mos.

RAV4

AMERICA'S BEST SELLING SUV![5]

$339/Mo. 3-Year Low Mileage 10,000 Mile/Year Lease

new **2025 RAV4 LE GAS**
FWD Model #4430

$339 Per Mo.[6]
36 Mo. Lease | $3299 Due At Signing
Excludes applicable taxes & fees. No security deposit required.

-or-

[3]

Remaining new '24 & new '25 **RAV4 GAS**

4.99% for 60 APR Financing Mos.[4]

-or- Remaining new '24 & new '25 **RAV4 HYBRID**
Excludes RAV4 Plug-in Hybrid
5.99% APR for 60 Mos.[7]

TACOMA

AMERICA'S BEST SELLING MID-SIZE TRUCK![8]

$309/Mo. 3-Year Low Mileage 10,000 Mile/Year Lease

new **2024 TACOMA SR5 DOUBLE CAB 4X4**
Gas Model #7540

$309 Per Mo.[9]
36 Mo. Lease | $3299 Due At Signing
Excludes applicable taxes & fees. No security deposit required.

-or-

new **2024/2025 TACOMA**
Includes Hybrids! Excludes TRD PRO & Trailhunter

4.99% for 60 APR Financing Mos.[4]

-or- 5.99% APR for 72 Mos.

Expanded Toyota Military Rebate Program[10] For MILITARY PERSONNEL & THEIR FAMILES **$500** OVER & ABOVE ALL OTHER INCENTIVES!

Ask about the **$500** COLLEGE REBATE PROGRAM[11] OVER & ABOVE ALL OTHER INCENTIVES!

ToyotaCare
Every New Toyota Comes With ToyotaCare.[12]
2-Year No Cost Maintenance Plan.

1. Based on manufacturers' sales data from CY 2002-2024. **2.** New 2025 Camry LE Model 2559. Lease based on net cap cost of $25,832. Lease end purchase option $18,802.* **3.** Toyota vehicles and components are built using U.S. and globally sourced parts. **4.** New 2025 Camry Hybrid, remaining new 2024 and new 2025 RAV4 Gas models (Excludes Hybrid & Plug-in Hybrid), and remaining new 2024 and new 2025 Tacoma (excludes TRD Pro & Trailhunter). 4.99% APR for 60 Months with $18.87 per $1,000 borrowed OR 5.99% APR for 72 Months with $16.57 per $1,000 borrowed.** **5.** Based on manufacturers' sales data from CY 2017-2024. **6.** New 2025 RAV4 LE Front Wheel Drive Gas Model 4430. Lease based on net cap cost of $27,021. Lease end purchase option $19,567.* **7.** Remaining new 2024 and new 2025 RAV4 Hybrid models (Gas & Plug-in Hybrid). 5.99% APR for 60 Months with $19.33 per $1,000 borrowed OR 6.99% APR for 72 Months with $17.04 per $1,000 borrowed.** **8.** Based on manufacturers' sales data from 2005-2024. **9.** New 2024 Tacoma SR5 Double Cab 4x4 Gas Model 7540. Lease based on net cap cost of $37,645. Lease end purchase option $32,451.* **10.** Qualified current, active-duty U. S. Military personnel, inactive reserves, veterans honorably discharged within two calendar years of their service discharge date, retired U. S. Military veteran regardless of date of separation from active service, and a spouse/surviving spouse and dependents of an eligible U. S. military personal (including Gold Star Family Members) are eligible for rebates in addition to all other incentives, depending on model, through Toyota Motor Sales USA, Inc., when leased or financed through Toyota Financial Services. Must take retail delivery from select new dealer stock (TCUV not eligible). The Toyota Military Rebate Program is not compatible with the Toyota College Rebate Program or Lease-End Refinancing Program. See participating dealer or visit toyota.com for complete details. **11.** The Toyota College Rebate Program is not compatible with the Military Rebate Program. See participating dealer or visit toyota.com for complete details. **12.** ToyotaCare covers normal factory scheduled maintenance for two years or 25,000 miles, whichever comes first, and 24-hour Roadside Assistance is included for two years, unlimited mileage (NOTE: bZ4X, Mirai, Prius and Prius Prime include enhanced ToyotaCare and/or Roadside Assistance). Roadside assistance limits towing distances and locations and does not include parts and fluids, except emergency fuel delivery for certain vehicles. Excludes rental company fleet sale vehicles. See your Toyota dealer for additional restrictions and exclusions. Valid only in the continental U.S. * NO SECURITY DEPOSIT. Subject to approved credit through Toyota Financial Services. Not all customers will qualify – Tier I PLUS customers ONLY. Excludes state and local taxes, license, registration and title, and insurance. License and applicable fees are extra. Other options and dealer charges extra. Your payment may vary depending on final price. Lessee may be charged for excessive wear based on Toyota Financial Services standards for normal use and for mileage in excess of 32,500 miles (2025 Camry), 30,000 miles (2025 RAV4 & 2024 Tacoma) at the rate of $0.15 per mile (10K low mileage leases) & $350 Disposition Fee is due at lease termination. $350 Disposition Fee is due at lease termination. ** Subject to approved credit thru Toyota Financial Services. Tier 1+ & 1 only. See participating dealer for details. **2, 4, 6, 7, 9, 10 & 11**: Must take retail delivery from remaining new 2024 and new 2025 models in dealer stock while supply lasts between 1/7/25 and 2/3/25. Delays in new vehicle shipments not in the control of dealer may impact customer delivery date and offer eligibility. **Supply limited.** See participating dealer for complete details. **Individual dealer prices and document fees may vary.** VEHICLE IMAGES USED FOR ILLUSTRATION PURPOSES ONLY. Expiration for these offers is 2/3/25.

Let's Go Places

Visit Your Local Michigan Toyota Dealer Today!

SIGNATURE TOYOTA

680 East Napier • Benton Harbor, MI
877.241.7725